

EXCELLING AT MEDIATION ADVOCACY 3.0

A CPD PROGRAM FOR LAWYERS

1.5 hours accredited, free* CPD program



This program contains 45 minutes of Professionalism content.

This program is eligible for up to 45 minutes of Substantive content.

**To determine if your firm qualifies for our free CPD program, please contact us.*

ABOUT MITCHELL ROSE

C. Med, Q. Arb and Settlement Counsel

A mediator since 2007, and a past litigator



for 20 years, Mitchell has mediated hundreds of civil dispute cases. His main practice area is employment law. He also writes and speaks extensively on dispute resolution and employment law.

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**Rose Dispute Resolution
Mediation & Arbitration**

mitchellrose.ca



Excelling at Mediation Advocacy has been delivered to law firms throughout Ontario in 2019, and for Toronto Lawyers Association in 2020 and 2022. This latest iteration has been enhanced to include the latest case law and other recent dispute resolution developments.

Innovative. Interactive. Timely. Topical.

- Numerous tips for excelling at mediation advocacy + FREE eBook
- Recent case law, legislation, and Rules of Professional Conduct you need to know about
- Why mediation advocacy requires a unique skill set
- Voluntary pre-litigation mediation
- Mediation costs consequences
- ADR provisions in contracts
- Exceptions to mediation confidentiality
- Choosing the right mediator for your case
- The hidden dangers lurking in mediation agreements and what to do about them
- Effective preparation and managing client expectations
- How to write a persuasive mediation brief
- Settlement offer essentials
- Building resilience when you are caught off guard
- When to stay and when to walk away
- Why "Minutes" matter
- Mediator settlement proposals
- Med-Arb